

Organizational Elements Model

The Five Levels of Results, the Levels of Planning, and a Brief Description

Name of the Organizational Element	Name of the Level of Planning and Focus	Brief Description	Type of Planning
<i>Outcomes</i>	<i>Mega</i>	Results and their consequences for external clients and society (shared vision)	Strategic
<i>Outputs</i>	<i>Macro</i>	The results an organization can or does deliver outside of itself	Tactical
<i>Products</i>	<i>Micro</i>	The building block results that are produced within the organization	Operational
<i>Processes</i>	<i>Process</i>	The ways, means, activities, procedures, methods used internally	
<i>Inputs</i>	<i>Input</i>	The human, physical, financial resources an organization can or does use	